

Powerboat success after fight to fix 'non-starter'

70 mph SOPWITH WINS WITH A BORROWED ENGINE

By JAMES WIGHTMAN

TOMMY SOPWITH, overall winner of *The Daily Telegraph* and BP International Powerboat race for Class I and II powerboats, spoke yesterday of the team effort behind the victory of his boat Enfield Avenger.

Mechanics finished replacing a borrowed engine in the 37ft boat only 15 minutes before competitors lined up off Southsea for the start of Saturday's race. On the eve of the race Avenger had blown its second £5,000 engine in a week and looked a non-starter.

Race manager Tony Maves and mechanics Ken Chatfield and Dave Fulford worked throughout the night under floodlights installing an engine lent by another entrant, David Bassett.

At 4 a.m. Alan Pasco Watson, a colleague of the boat's owner, John Coulandris, made coffee and food for the men working in a boatyard at Hamble.

Other competitors were already on their way to the start at Horse Sand Fort when Enfield Avenger was finally declared race-worthy.

Sporting gesture

The boat, painted a two-tone blue, went straight into the lead with a great surge of its engines. It led most of the way at an average speed of 70 mph and finished 20 minutes ahead of the second boat, Miss Enfield II, driven by Ken Cassir and John Galliford.

"It was a great team effort just to get Avenger to the starting line," Sopwith said, adding being presented with the winner's garland by Mrs H. M. Stephen, wife of the managing director of *The Daily Telegraph*.

"The win would not have been possible without the very sporting gesture by David Bassett," Sopwith, 38, a consistent winner of powerboat events, added: "You can take it that we will make a return gesture to David."

Bassett, with John Irving as second driver, finished third in Hot Bovril.

The winning boat was built this year by Enfield Marine and is powered by two Mercruiser 1,000 engines. The race, watched by thousands of spectators along the 164 mile course, was described by Mr D. S. Cottell, Commodore of the Royal Southern Y.C., at the prize giving, as: "A fantastic event." Prize money totalling £1,685 was at stake.

Displays by the RAF's Red Arrows aerobatics team, parachute jumps by the 21st Special Air Services (Aristal) Regiment and the bi-planes of the Tiger Club thrilled crowds at Southsea as the powerboats tackled the course under calm, sunny conditions.

21 finished

Twenty-one of the 26 starters finished the course. Sopwith, with Charles de Selincourt as second driver, received *The Daily Telegraph* and BP Trophy and £500 as the overall winner.

The BP Channel Trophy and £300 and the title of the 1971 Offshore Powerboat Championship went to Tim Powell and Guy Renwick, who finished fourth in American Moppie. This event was a two-leg race decided on aggregate points from Saturday's competition and the previous week's Cowes-Torquay-Cowes race.

The race was an especial triumph for Don Shead, 35, who designed the first three boats across the finishing line. He also made up the three-man crew of the winner as navigator.

Avenger's biggest challenge came from Roger Hanks, a Texas oilman, in Blonde II. Hanks led at halfway but his engine broke down and he had to be towed to the Needles. "We were, quite frankly, re-

lieved to see him go," admitted Sopwith who for a time had steering problems.

Hanks won the £50 stage prize for the first competitor to reach Bournemouth.

For Hanks the breakdown was the latest in an unhappy series of incidents. Three weeks ago, when racing in California, he was thrown out of the cockpit and badly bruised. Then the ship carrying his boat to England headed for Rotterdam instead of Southampton. Though he rescued the boat in time for last week's Cowes-Torquay-Cowes event, he later found that someone had stolen some engine parts.

Tim Powell and Guy Renwick had a very successful day's sport in American Moppie. They were placed fourth overall, won the 1971 Offshore Powerboat Channel Championship, were placed first in Class I and took the prize for the first glass fibre reinforced-hulled boat home.

Calm sea

Enfield Avenger completed the course in two hours 33 minutes, 20 minutes ahead of the second and 21 minutes ahead of the third.

Conditions on Saturday were completely different from the previous week when competitors had to battle against gales. The sea was calm, the wind slight and the sun delightfully warm.

A few friends of competitors flew overhead in small aeroplanes and many more watched from boats as HMS Sahre gave the starting signal at 10.02, two minutes late.

The only boat to head the winner was Blonde II, which went into the lead at 11.15. She and Enfield Avenger changed positions several times before she broke down at 11.50 off St Catherine's Point.

Though Sopwith was relieved to see the American drop out, his navigator and boat designer, Don Shead, said: "We played games with him a bit, letting him take the lead occasionally. We always were the better boat."

Among the highlights of a superb spectacle were the performances by the two women competitors, the Countess of Arran and Mrs Jane Hicks. Lady Arran, in Highland Fling, was lying third after Portland Bill and finished seventh despite late engine trouble.

Mrs Hicks was awarded a special prize for endeavour. Mechanical repairs delayed her arrival at the start by 50 minutes but she insisted on starting in the wake of the field and came 18th in Eight Dials.

At the prize giving at the Royal Southern Y.C. in Hamble the principal awards were presented by Lady Drake, wife of Sir Eric Drake, chairman of British Petroleum Co. Ltd.

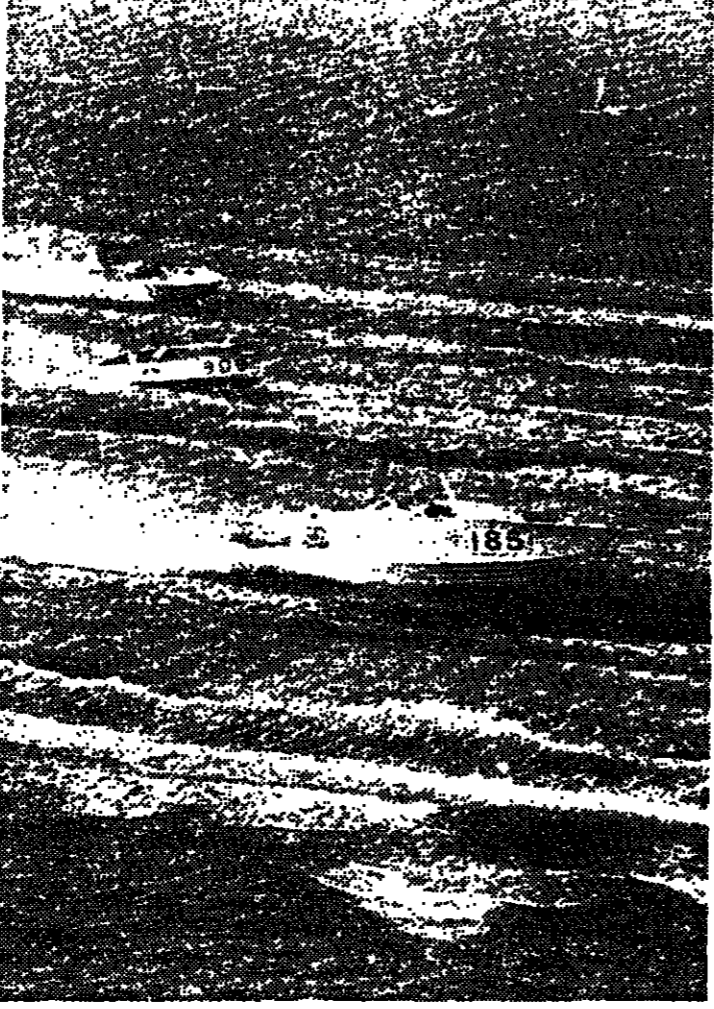
Mr H. M. Stephen, managing director of *The Daily Telegraph*, complimented the Royal Southern Y.C. for organising the race so efficiently and thanked BP and other firms for their sponsorship.

He paid special tribute to Sir Max Aitken and the *Daily Express* for their co-operation in staging the two-leg 1971 Offshore Powerboat Channel Championship.



Champagne for the winners—Mrs H. M. Stephen, wife of the Managing Director of *The Daily Telegraph*, pours for Tommy Sopwith, driver of Enfield Avenger. Also celebrating are his crew, Donald Shead (left) and Charles de Selincourt.

PICTURES: ANTHONY MARSHALL AND PAUL ARMIGER



In the wake of the leaders—Gee, driven by Mr Edward Greenall, followed by Fordspeed (J. Cunningham) and Miss Delson (M. J. Harfield).

Prizewinners and how they finished

RESULTS of *The Daily Telegraph* - BP Powerboat race with drivers' names in brackets, were:

- 1. Enfield Avenger (T. Sopwith and C. de Selincourt).
- 2. Miss Enfield II (K. Cassir and J. Galliford).
- 3. Hot Bovril (D. Bassett and J. Irving).
- 4. American Moppie (T. Powell and G. Renwick).
- 5. Catapult (P. Davey and P. L. Davey).
- 6. Black Panther (T. Hill and V. Williams).
- 7. Highland Fling (Countess of Arran and D. Lloyd).
- 8. H.T.S. (R. Hilton and M. Bellamy).

Finishes disqualified — Propulsor 1 (G. Tussaud and C. Gabriel); Transluscent (A. Berkeley and J. Frost); Spica (D. Harrocks and N. Harrocks).

OVERALL

- 1. *The Daily Telegraph*-BP Trophy and £500—Enfield Avenger;
- 2. The Spicer-Cowan Trophy and £200—Miss Enfield II;
- 3. The Brickwood Trophy and £100—Hot Bovril.

CLASS ONE

- 1. £100—American Moppie; 2. £50—Gee, S. none.

CLASS TWO

- 1. £100—Catapult; 2. £50—Black Panther; 3. £25—Highland Fling.

Class I Production—1, none; Class II Production—1, £50—Fordspeed.

Other Prizes

BP Channel Trophy and £300 for the 1971 Offshore Channel Championship — American Moppie. First Diesel Ltd. Ford Turboplus Trophy and £100 — HTS. Team Prize — Dresser Europe. S.A. Trophy and £60 — Enfield Avenger, Miss Enfield II, Hot Bovril.
First Royal Southern Y.C. Member — Bayley Trophy, T. Sopwith. First Diesel Unlimited, £50—Gee. First Lady Driver in Class I or II—Highland Fling (Lady Arran). First Glass Fibre reinforced hulled boat home, BP Chemicals International Ltd., £75 — American Moppie. Stage Prize (first competitor to reach Bournemouth mark), £50 — Blonde II (R. Hanks). Special Prize — Eight Dials. Visitors Prize—None.

Thinning BALD?
The ultimate answer is **Hair Extension**
The new, revolutionary process that adds hair permanently and undetectably to your own — no matter how little you may have.



This man is bald. But thanks to Hair Extension nobody need ever know.

HAIR EXTENSION is permanently part of you. Swim, shower, sleep in it. It can't come off. Hair Extension is hair perfectly matched in colour and texture, and permanently linked to your own by a unique process. Brush it, comb it, shampoo it— even have a haircut in it. No other hair process offers such perfection. Telephone for a confidential consultation or send now for FREE colour brochure— without obligation.

To: The Hair Extension Centre. Please send me your FREE illustrated Colour Brochure.

HAIR EXTENSION CENTRE
Name
Address
..... DT76

Hair Extension Centre
Carrington Hse, Regent Place, 130 Regent St, London W1
Phone: 01-734 3347. Branches in: Birmingham, Bristol, Manchester, Leeds, Newcastle, Glasgow, Belfast, Dublin, Cork

TRAIL BLAZERS OF THE SKY COLOUR POSTER



This civil aviation poster, 36" x 25", in full colour, produced to mark the 25th Anniversary of B.E.A. shows 12 of the aircraft which airlines have flown in the past, some they are flying today, and some which came before and led the way.

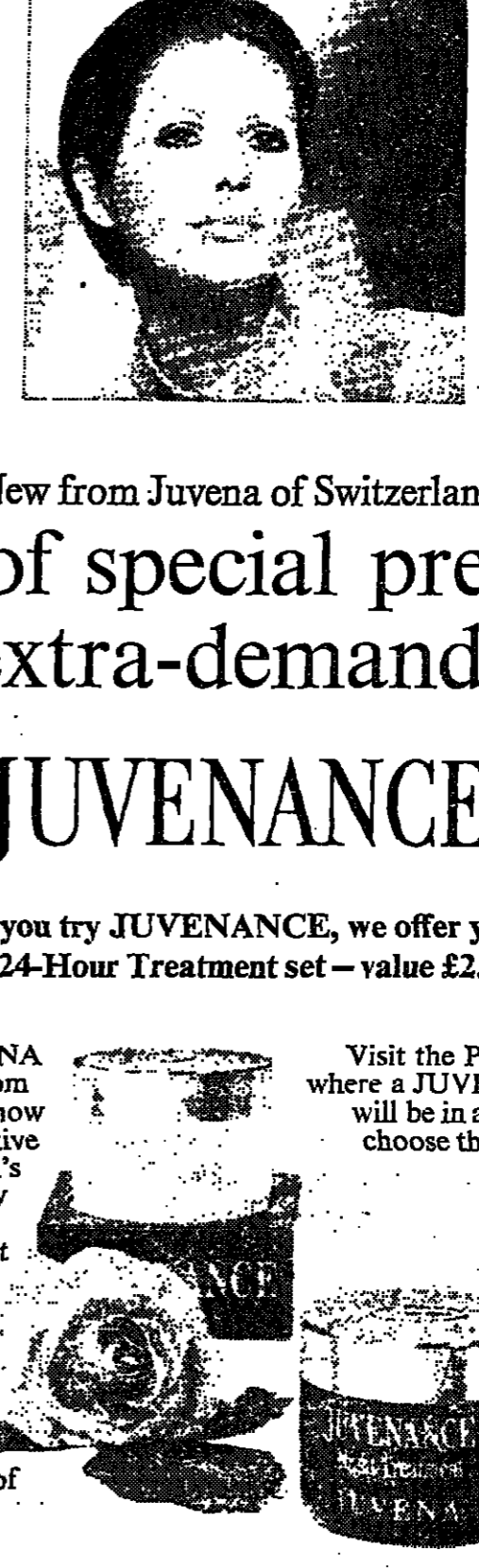
35p per copy (plus 10p p. & p. for one or two copies) from: Dept. C.A., Daily Telegraph, 135, Fleet Street, London, E.C.A.

New from Juvena of Switzerland
A range of special preparations for the extra-demanding skin.

JUVENANCE

To help you try JUVENANCE, we offer you free this 24-Hour Treatment set — value £2.25.

If you have tried JUVENA beauty preparations from Switzerland, you will know how marvellously effective they are. But JUVENA's cosmetic chemists know that certain skin-types — especially when the first blush of youth is past — are more demanding and need special attention. To care for this extra-demanding skin, they have created a special range of beauty preparations — JUVENANCE.



Visit the Perfumery Department where a JUVENA Beauty Specialist will be in attendance to help you choose the beauty products you need. And when you purchase JUVENA's marvellously effective preparations to the value of only £2.00, she will be very pleased to give you, quite free, this JUVENANCE 24-Hour Treatment set.

Your FREE Juvenance 24-Hour Treatment set is waiting for you.
Monday — Saturday September 6th-11th.

JUVENA

Knightsbridge, London S.W.1. Telephone: 01-235 5000

In the lead 10 miles out is the overall winner, Enfield Avenger, driven by Tommy Sopwith, which blew two £5,000 engines last week and was fitted

with a borrowed one just before the start. Behind Enfield Avenger is Miss Enfield II, which finished second, followed by Blonde II, which broke down,

SITUATIONS VACANT
GENERAL
BANKING POSITIVE wide choice...
ASSISTANT ACCOUNTANTS
CAPETOWN
K.C. DESIGNERS & DETAILERS
CONSORTIUM BANK
CIVIL ENGINEER
ESTATE AGENT
GEOGRAPHY EDITOR
IN A RUT?
MISERABLE PACKERS
OLDFATHERS
DIRECTOR OF LEGAL EXECUTIVE

BUSINESSES
COMMERCIAL PHOTOGRAPHIC BUSINESS
FOR SALE
West End
Benefit of lease, f & g, goodwill, etc., s.a.v.
Apply, Sole Agents,
Garrett White & Poland,
30 Cannon Street, E.C.4
Tel. No. (01) 248 9771

Fine Art Auctioneers
Henry Spencer & Sons
FORTHCOMING AUCTION SALES
THE CONTENTS OF COUNTRY HOUSES
BY
HENRY SPENCER AND SONS

BONHAM'S
FOUNDED 1793
ROBINSON & FOSTER
TOTT & TOTT
TOMORROW, TUESDAY, 7th SEPTEMBER, at 10.30 a.m.
PORCELAIN, BRONZES, GLASS, CLOCKS, ETC.

PHILLIPS
AUCTIONEERS
TODAY, MONDAY, 6th SEPTEMBER, at 11 a.m.
ANTIQUE & OTHER FURNITURE, ORNAMENTS, etc.
TODAY, MONDAY, 6th SEPTEMBER, at 2 p.m.
PAINTINGS, DRAWINGS, PRINTS & WATERCOLOURS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

Out of London Closed month of August Sale
Under the supervision of an Appointed assessor
PUBLIC AUCTION
PERSIAN CARPETS & RUGS

THE PULBOROUGH SALE ROOMS
SEPTEMBER
10th 11.00: Oil Paintings, watercolours and prints.

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
BOOKS, MAPS & MANUSCRIPTS.
WEDNESDAY, 15th SEPTEMBER, at 11 a.m.
ENGLISH, CONTINENTAL & ORIENTAL CERAMICS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

THE BULL HOTEL, GERRARDS CROSS, BLACS
ON FRIDAY, 10 September, at 8 p.m.
A. J. Nichols, Auctioneer,
7 rue de l'Esplanade, Luxembourg,
Grand Duchy of Luxembourg, Tel: 22986

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT
ASSISTANT ACCOUNTANT

CHRISTIE & CO
A. H. LANSLEY
SOMERSET HOUSE & BUSINESS AGENTS
EVERETT & HART

ALFRED SAVILL CURTIS & HENSON
FORTHCOMING FURNITURE AUCTIONS
FORTH HOUSE, 4 LEE PLACE, LONDON, W.1.

EDWARD SYMONDS
SCHOOL & OFFICE FURNITURE
FOR SALE BY AUCTION IN LOTS

PHILLIPS
TUESDAY, 14th SEPTEMBER, at 11 a.m.
VICTORIAN JEWELLERY & DIAMONDS
STAFFORDSHIRE POT LIDS, PRATTWARE, & FAIRINGS.

SOCIAL EVENTS

The Duke of Edinburgh, President of the British National Appeal and International Trustee, will attend the anniversary dinner of the World Wildlife Fund at the Royal Garden Hotel, W.8, on Nov. 4.

Forthcoming Marriages

Mr Charles Candall is 81 today. He is the father of Mr. Major G. H. B. Candall, 79, Admiral of the Fleet, and Mrs. Dame Marjorie Candall, 77, Dame Marjorie Perham 76; Mr. F. R. Althaus 76; Sir Anthony Wagner 65; Gen Sir Peter Hallings 55; and Mr F. G. Mann 54.

Today is the anniversary of the sailing of the Mayflower from Plymouth in 1620.

Weddings

Mr L. D. Lawrence and Miss E. E. Reany. The marriage took place on Saturday at St Paul's, Knightsbridge, of Mr Louis David Lawrence, elder son of Mr and Mrs G. Lawrence of Barkham Square, Wokingham, Berkshire, and the Hon. Alexandra Canning, elder daughter of Lord Garvaghy, of 22a, Eaton Square, S.W.1, and of Lady Garvaghy, of Little Barley Mow, Headley, Hampshire. The Rev. D. Harris officiated.

Mr A. T. Lyman Smith and Miss E. E. Reany. The marriage took place on Saturday at St Mary's, Newbourne, of Mr Andrew Terence Lyman Smith, son of Mr and Mrs G. Lyman Smith of 10, Grosvenor Gardens, London, W.1, and Miss E. E. Reany, youngest daughter of the late Brigadier General and Mrs Reany, of the Old Rectory, Newbourne, Woodbridge, Suffolk. Canon T. Waller and the Rev. J. P. Pearson officiated.



The Prince of Wales and his brother Prince Andrew, 11, appropriately attired at Braemar, capital of the Deeside Highlands, where they watched the Highland Games with Princess Margaret and Queen Elizabeth the Queen Mother.

Beaches polluted by oil that came back

OIL that had already been treated and sunk has risen to the sea's surface to bring the worst pollution of the season to beaches at Brighton and Hove and other Sussex resorts. But there are no fears of contamination of other beaches by oil such as that spread along Cornwall by the wreck of the Torrey Canyon tanker, 61,263 tons, four years ago.

The remains of that oil have long since dispersed in the ocean. The oil now returned to beaches has come from shallow depths offshore. Unexpectedly rough weather returned it ashore. Seaweed matted with it was churned up by high winds and storms.

Cleaning centres Teams of men with detergent sprays went into action at Brighton and Hove, got rid of the worst of the oil, and removed seaweed. Brighton has cleaning centres all along the sea-front. Holiday-makers were advised to go there to have stains removed instead of rubbing oil marks.

1775 WAR RELIC By Our New York Staff Part of the boom chain used by colonists to inflict their major defeat on the Royal Navy during the American War of Independence has been salvaged by a crane operator from the bottom of the Machias River in Maine.

RECENT RECORDS Saint-Saens reassessed THE 50th anniversary of Saint-Saens's death, which falls this year, finds his music largely ignored or accepted with a condescending snigger, although for most of his long lifetime he was regarded all over Europe as the leading French composer of the classical school.

CHRISTENING The infant son of Mr Dennis Walters, M.P., and Mrs Walters christened Douglas, was born at the Church of the Holy Redeemer, Chelsea, yesterday. The godparents are Mrs Walters, Mrs Gilbert Rodway, the Hon. Mrs Christopher Soames, Mrs John Carleton Paet and Miss Susan Bagshawe.

DEVON CHESS By Our Chess Correspondent The Devon Chess Association's 21st Congress opened yesterday evening with a novel addition to the programme. The Robert Silk Memorial Cup is a new tournament for mainly young players. The winner will qualify for a six weeks' visit to the Soviet Union, where he will receive special training and play against strong players.

PERSONAL

EARL OF SELBORNE THE EARL OF SELBORNE, who has died, aged 84, was Minister of Economic Warfare from 1942 until 1945. He was chairman of the House of Laity in the Church Assembly from 1955 until 1959.

Church Army post A devout churchman, he strongly opposed a proposal to disestablish the Church of England, which he said would not merely a national but a world disaster. He was president of the Church Army from 1949 to 1961.

Lady CONSTANTINE Lady Constantine, widow of Leslie Cricketer, died on Saturday at Crenage, near Port of Spain, Trinidad.

VERONICA TURLEIGH Veronica Turleigh, who has died at Blackheath, aged 68, had a distinguished career as a dramatic actress. She was the wife of Mr James Laver, the author, historian and authority on costume who has been a contributor to the Daily Telegraph and The Sunday Telegraph.

ROYAL NAVY Captain R. N. O. O'Connell, Distinguished Service Order, died on Saturday at the Royal Naval Hospital, Haslemere, Surrey, aged 82.

TODAY'S EVENTS The Daily Telegraph will publish a special supplement on the occasion of the opening of the 1971-72 season of the Royal Opera House, Covent Garden, on Monday, September 6, 1971.

ADVERTISEMENTS: LADYCAR PREGNANCY TEST, MORNING SUITS, EXPERT QUALIFIED, THE CANCER RESEARCH CAMPAIGN, ST GEORGE'S SCHOOL OF ENGLISH.

LEGAL NOTICES: MISS PEGGY ANNE WILLIAMSON, PALATINE MOTORING CO., NOTICE IS HEREBY GIVEN.

TODAY'S CLASSIFIED ADVERTISEMENTS: Agencies, Births, Deaths, Business Proposals, Concerns, Entertainment, Exhibitions, Hotels & Licensed.

Service appointments: Recent Service appointments and promotions include: ROYAL NAVY, ROYAL AIR FORCE, ROYAL ARMY.

MARTIN COOPER

CREATING THAT ELUSIVE AIR OF ELEGANCE

FASHION NOTEBOOK

Getting back to seams...

Do seams do the talking point of the St Laurent collection—twist and writhes about your legs? Are they do, Cross your legs or twist about in your cinema seat and that straight line is gone. Who's making seams do, rights? Charon, 95p; Quant, 75p; Martyn Fisher, 50p.

Is there any woman who is pudgy in the waist but slender in the thighs? I don't know any—but obviously Silhouette do, for their newest pantie girdle rises high, comfortably so, in the waist but ends very brief-leg indeed. Anyhow, if this shape is your shape, this little girdle in white or in the nude they're calling Transpore, is in the shops now at £3.25.

The same firm, more practically, perhaps, is introducing a pantie corselet with little boy legs. Good news: there are stretch straps and soft cups and a detachable crotch piece. It's £5.90 for 34in to 40in; three cup sizes.

The Ricci copies of Clarewood are crisp and understated and wearable, with highlights in the severely-tailored brown and white herringbone suit with ruffled ravers, and the sashed three-quarter jacket in silver grey frize.

Clarewood have copied that tavan wool dress of Ricci's, with white collar and black satin pussy-bow, which we featured recently. These outfits will be in the shops in five weeks. Prices from £34 to £45.

ERIC HOWES, for 25 years designer at Dorville, is now in business with Michael Geary, also ex-Dorville.

Look out for their classic cruise dresses, in Fortnum's now, using printed cotton voiles and piqués and, best of all, that crinkly giselle chiffon of Ascher's in deep cream with tiny white pin-dots. Every dress is lined, most are sleeveless, tactfully omit the waist seam, have floating attached scarves or else square ravers. Prices from £22.

FORMER Miss Feraud designer Stephen Marks is producing some of the nicest young coats and suits around. He takes a lot of trouble with, in particular, the seaming and cut of his trouser suits.

Marks makes the Pierre d'Alby coats in Britain, but finds that English girls balk at the Frenchman's heavy velours. So he does a bit of adapting. Good buys here, reaching the shops soon (such as Peter Robinson and Miss Selfridge), are the lean, welted, midi coats in olive loden, and Donegal suits (either skirted or trousered) with corduroy patch pockets and insets. Prices around £18 to £24. S. S.



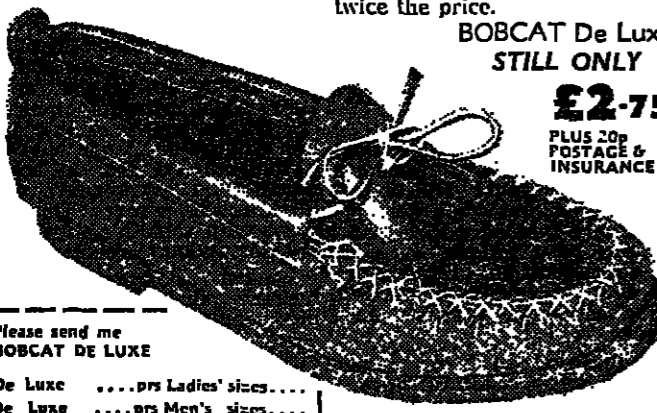
This season's look from Paris. Two suits from Eastex especially for the Shorter Fitting figure.

Right: Double breasted, well-cut suit in wool and worsted crêpe, trimmed with braid. £30-35
Left: Beautifully fitted wool double-knit jersey suit, trimmed with braid. £18-10
Black or Brown. Hips 36-42. Sizes 10-18.

Eastex on the second floor at
Selfridges
SELFRIDGES LTD, OXFORD STREET, LONDON W1A 1AB
Phone: 01-639 1224

Leisure shoe comfort starts with **bobcat**...the great name in moccasins

They're back! Imported direct from Canada! BOBCAT moccasins...the leisure shoes that give your feet a holiday all year round. Quality materials and workmanship worth at least twice the price.



BOBCAT De Luxe STILL ONLY **£2-75** PLUS 20% POSTAGE & INSURANCE

Please send me BOBCAT DE LUXE

De Luxe ...prs Ladies' sizes...
De Luxe ...prs Men's sizes...
Super ...prs Ladies' sizes...
Super ...prs Men's sizes...
I enclose £..... C.W.O.
NAME
ADDRESS

Our most famous model. Comfort like no other Casual. Superior quality and style at such an unbeatable low price. Specially selected extra-soft leather cross-stitched for long life. So supple, so hard wearing. Robust microcellular soles and heels, draw things for perfect fit and unique easy pull-on heel toe. Colour: Bridle Tan, Sizes Men's 6 to 12, Ladies' 5 to 9. Also available, New Super Luxury Bobcat—a luxury version of the De Luxe model. Made from finest hand-selected Canadian skins. Only 50p extra. Money Refund Guarantee.

PONTINGS BUDGET STORE KENSINGTON
NOW AT BARKERS (BASEMENT)
PURE WOOL VELOUR
DRESSING GOWN
Velvet trimmed

609/T.480—A really luxurious gown with all the soft warmth of wool. Lovely shades of Cerise, Cherry, African Violet or Royal Blue with perfectly matching velvet. W size **£7-25** wx £7-50 or £7-85 Post & Pkg. 2/6

LONG 'Courtelle' SWEATER
606/729: Your new sweater with the tailored look, for slacks or skirt, with or without belt. Two pockets. Perfect shades: FIESTA-PINK, FRENCH-NAVY, OATMEAL, BLACK or COPPER-TAN. Note the Sizes Bust 36, 38in. **£2-99** 40 42in. 44 46 48 50 52 in. Post & Pkg. 2/6



elida

Elida slacks and slacks suits, ski pants, anoraks and co-ordinates. They're not the cheapest. When you try them you'll know why. There's a stockist near you, or for your nearest stockist apply: Elida Sportswear Ltd., 214 Oxford Street, London, W1N 9DF. Tel: 01-734 6933

man-tailored for a really feminine fit.

ERIC HILL
"quality with fashion at a sensible price"
The everyday dress.

A shirtwaister of distinction in 100% pure wool worsted double-knit jersey. Unlined for ease of movement.

A broad belt of finest suede adds that distinctive touch of Eric Hill.

A better buy at **£17.50** postage included.

Colours: Light Stone, Bitter Chocolate, Scarlet (a wonderful colour).

Sizes 12 to 18. I will make sizes 10, 20 and 22 at no extra cost but there is a wait of 3 weeks from order.

Your money refunded if not entirely satisfied.

Send for free catalogue.

To: Eric Hill, High Street, Bramley, Guildford, Surrey.

Name _____
Address _____

Style 1003. Colour _____
Cheque/M.O. value _____

Carried away by the season's style of a crisp cut gaberdine jersey coat dress. In this season's new colour—Chrysanthemum Bronze. Also Camel, Black, Red and Brown. Sizes 10-16. Coats, Ground Floor. **£13.50** Pr. and packing 50p

Ferwick
CAMEL AWAY AT
FERNICK LTD, NEW BOND ST, LONDON W1 6JG. Tel: 01-629 9101

NEW QUAY SUITS

In fine wool cord knitted and tailored by Cornish Craftsmen. The skirt with elasticated waist and one inverted pleat, is Fully Lined.

Choose from Indigo Blue, Bouvart Red, Sage Green, or Sable Brown.

Hip Sizes 38", 40", 42" — Skirt length 27".
Hip Sizes 44", 46" — Skirt length 25"

£19-50

Colour patterns of actual fabric on request. Please send cheque, P.O. with order direct to:

WEST OF ENGLAND
76 MARKET JEW ST.
PENZANCE, CORNWALL

Your Most Beautiful Years

The woman in her mid-thirties starts on the most important age of beauty—the time of her greatest accomplishments. Now the complexion needs the added benefit of a rich tropical moist oil to beautify the skin tissue and smooth out tiny lines and wrinkles. After cleansing, tone and refine the skin with lemon Delph Freshener and then smooth in a film of oil of Ulay to maintain a youthful line-free complexion.

How much do you know about British Wild Birds?

What is the colouring of a Woodcock? Does the Linnet belong to the Finch family or the Wagtail family? Can you recognise the call of a Woodlark?

The Sunday Telegraph Birds Charts (there are two different charts, Series I and Series II) give all this information and much more besides. Each chart 10 1/2in in diameter, showing 40 birds in full colour, gives instant information on each bird—distribution in Great Britain, its habits, whether resident or migrant, its call or song, etc.

17p each chart (22p by post) or 40p the set, post paid. Send cheque or P.O. to: Sunday Telegraph, Dept. B.C.I., 125, Fleet Street, London, E.C.4.

LUCIENNE PHILLIPS — 'I can't stand exact matching.'

FRANCOISE GARRIGUES — 'I like gloves, white ones.'

JOHN ADRIAAN — 'Black-spotted stockings, definitely.'

CHRISTINE BARRY — 'Shoes should be plain, black wedgies.'

Sketches: JOAN CORLISS

IN THESE SKETCHES: FOUR EXPERTS' VARIATIONS ON THE 'BASIC BLACK' THEME

WHAT is elegance? Is it understated classicism, setting a certain mood (however off-beat) and sticking to it? Is it bringing to life a fairly anonymous garment by brightening it with your own taste? We thought it relevant to find out. We turned a basic black outfit that caught our eye at the opening of Lucienne Phillips' new shop the other day—a black wool crêpe dress bound, as was

By SERENA SINCLAIR

its collarless jacket, with gleaming black vinyl—over to four people, all seasoned fashion experts. As you can see, from the drawings above, each had distinctly different ideas on what to do for an elegant-all-over look. First, Lucienne Phillips herself: "I see it with a small, very neat suede hat—a

black one. With one brooch, very modern, very Danish, and angular. But since the silver look is in and the woman who buys this has lots to spend I'd have her wear a brooch made of platinum instead. "Flesh-coloured stockings, neat little suede ankle-boots, very trim. A soft handbag, on a long handle but not on a shoulder strap. For colour: a long ribbed silk muffler, which is diagonally striped in primary colours like red, navy and green. I can't stand exact matching."

Barry, who's been with the firm for one and a half years and before that worked for Alistair Cowin on her graduation from London College of Fashion. "I want to see it with a long, long muffler in silver fox.

"Stockings should be black and very shiny, shoes should be plain black wedgies. I hate clutter, so let's have a small neat head with a black cloche. Only jewellery: two modern Danish silver bracelets."



How do YOU enliven a classic black outfit? Having tossed the challenge at four fashion experts, we took it finally to top Mayfair hairdresser Alex of Evansky. "This was his answer: smooth, elegant hair, but with soft fluffy excitement spilling out below each ear. Since he hates backcombing, the curliness comes from two hairpieces, each mounted on curved wire. Her own hair is swept, centre-parted, into each of the clusters.

Debenham & Freebody
Wigmore Street, W.1. 01-580 4444

Le Calot, by Dior. The return of the chic hat can be seen in our new millinery department where we have the pick from the collections of Dior, Otto Lucas, Valentino and Buckle Under.

See them in our Autumn fashion show on September 14th and 15th at 11.00 a.m. and 3.00 p.m. Do ring for a reservation.

TO CROCHET: A TANK TOP CLASSIC

A DAILY TELEGRAPH EXCLUSIVE PATTERN



Tank top, young and lively, in stripes of gold, with brown, oyster, purple and red, from a pattern you can crochet yourself, given below. Cost: from only 70p. Here it is worn over a polo skinny-rib acrylic sweater, one stretchy size to fit 32in to 38in bust sizes—the sizes of our pattern. In white, black, tan, dark pink, brown or mauve, £2.55 at all branches of Fifth Avenue. The tank top would look equally right and lively over a sleek shirt and knife-pleated skirt. Pictures by JOHN ADRIAAN.

Tank top, sophisticated in solid black—but it could be dark brown, navy, even bright blue, green or scarlet. Worn here over a late-day outfit: Tricot crêpe polo blouse in white or beige, sizes 10 to 16, £6.65, all branches Fifth Avenue. Long knit, from a wide range in authentic all-wool tartans, from Scotch House, London and Edinburgh, sizes from 22in waist (Velcro fastening for exact fit), price from £14.75. The sophisticated tank top would look equally right and classic by day over a sweater or shirt, with a pleated or plaid skirt.

BY JEAN SCROGGIE

THE tank top has matured into a winter classic. Young London wore it all summer, cropped to the waist and brilliantly striped, over T-shirts. St Laurent elongated it to the hip bone, did it in solid colours and slipped it on over soft blouses, skinny polo sweaters. Suddenly it was sophisticated.

Now, with our exclusive (and easy-to-make) Daily Telegraph crochet pattern, anyone who can manage a double crochet stitch can make one up in next to no time. Instructions, for both the striped and plain versions, are given below left. The cost? From only 60p, for the solid-colour top.

In bold stripes, as shown far left, it is the quick and lively way to have the casual, layered look that is going to be important this winter. Cost: from 70p.

In solid or dark colours, it will add an instant Winter '71 touch to a fireside or daytime outfit.

We have had it designed in a stretchy yarn: Robin Wool's Bri-nylon 4-ply, available in black, white and 23 colours, from beige through scarlet and bright blue or green to navy and browns. Price: 10p a 1/4-oz ball.

Plain tops take 6 or 7 balls; striped tops from 7 to 12 balls.

These little tank tops are meant to fit snugly, so the finished, stretchy garment will be inches smaller than you are—until you put it on. Don't cheat on your own size: if you are an ample 54in bust size, make it up in size 36in. Keep your tension easy when casting-on, for an easy hip fit.

The yarn is available at stockists throughout the country; Selfridges, of Oxford Street, London, W.1, will supply by mail order—add 5p for orders up to 7 balls, 7p up to 12 balls.

Fashion for larger fittings

—the end of the search. Come and see the clever clothes we've got for over-forties. (Inches that is!) All collected together in our larger fittings department.

This Cromplene suit is made by Frederick Howard. Broken check design in Violet/Black/Dove, Olive/Aqua/Honey or Chestnut/Black/Dove. Second colour choice please. Hips 42, 44, 46, 48, 50 in. £13.50

Cromplene

Regd. Trade Mark of ICI

Post 8, Pkg. 25a Second floor.

DERRY & TOMS

KENSINGTON HIGH STREET W.8.

By Underground or Bus 5, 27, 28, 31, 33, 49, 52, 73, 207A. Green Line 701 (2, 704) 5, 714, 716A. Spend £2 or more. PARK FREE. Ask attendant, National Car Park, Young St.

INSTRUCTIONS TO MAKE:

MATERIALS: 3 (3) (4) (4) balls gold; 1 (1) (2) (2) balls each brown, oyster, purple and red Robin Bri-nylon 4-ply. For plain tank top, 6 (6) (7) (7) balls. Aero Crochet hooks Nos. 5-00 old 6, 4-50 old 7, 3-50 old 9.

MEASUREMENTS: To fit bust 32 (34) (36) (38) in. Length from shoulder: 20in in all sizes.

TENSION: 8 double crochet to 2in on No. 5-00 old 6.

IMPORTANT: For perfect garment reproduction use only recommended yarn.

ABBREVIATIONS: Beg. beginning; st(s) stitch(es); ins. inches; dec. decrease; patt. pattern; rep. repeat; sl. slip; tog. together; ch. chain; d.c. double crochet. Dec. 1, decrease 1; insert hook into next st, draw through loop, insert hook into next st, draw through loop, yarn round hook draw through all loops.

NOTE: Instructions for the larger sizes are in brackets, where only one figure is given this applies to all sizes.

FRONT

With No. 4-50 old 7 hook and brown make 51 (55) (59) (63) ch.

Foundation row, right side: Work 1 d.c. into 2nd ch. from hook, 1 d.c. into each ch. to end, 1 ch. turn: 50 (54) (58) (62) d.c.

Next row: Work 1 d.c. into each d.c. to end, 1 ch. turn. The last row forms the patt. and is rep. throughout.

Working in a stripe sequence of 2 rows each gold, oyster, gold, purple, gold, red, brown, continue in patt. to 4ins from beg.

Change to No. 5-00 old 6 hook and continue in patt. to 11ins from beg, no ch. turn.

SHAPE ARMHOLE: Next row: Sl. st. over 2 d.c., patt. to last 2 d.c., 1 ch. turn. Next row: Dec. 1 (see abbreviations), patt. to last 2 d.c., dec. 1, 1 ch. turn.

Rep. the last row to 36 (38) (40) (42) d.c., then work straight to about 14ins from beg., ending on the 1st row of a gold stripe.

SHAPE NECK: Next row: Work across 15 d.c. turn.

Dec. 1 at neck edge on every row to 8 sts., work straight until armhole measures 8ins ending at side edge.

SHAPE SHOULDER: Next row: Sl. st. over 4 d.c., work to end, fasten off.

Rejoin yarn to 15th d.c. from other side edge and work to match first side.

BACK

Work as given for front to 36 (38) (40) (42) d.c., then work straight to about 14ins from front, to shoulder ending on a 1st row of gold stripe.

SHAPE BACK NECK: Next row: Work across 12 d.c., dec. 1, turn, dec. 1, work to end.

Dec. 1 at the neck edge on every row until 8 d.c. remain, ending at side edge.

SHAPE SHOULDER: Next row: Sl. st. over 4 d.c., work to end, fasten off.

Rejoin yarn to the 14th d.c. from other side edge and work to match first side.

TO COMPLETE

Darn in all ends. Pin out and press on wrong side using a warm iron over a damp cloth. Join shoulder and side seams.

With No. 3-50 old 9 hook and gold or matching yarn, working approximately 3 d.c. to each stripe (2 rows), work 3 rows d.c. round neck edge, fasten off.

Work the same edging round each armhole. Press.

jean VARON

Stunning evening looks. Typical of the creations by John Bates in the new Jean Varon Collection at Dickins & Jones.

In wool jersey with tucked sleeves. Brown, plum, black, beige, navy and poppy. Sizes 10-16 £16.75. Cream Blouse £4.95

This and other Jean Varon dresses will be modelled for you in special shows in the new, enlarged Designer Collections on the First Floor: Wednesday, 8th September, 12 noon and 3 pm.

Dickins Jones

REGENT ST. LONDON W1 01-734 7070

Right hooking

FOR those in the London area who want to learn how to crochet, or who have crocheting problems, Mrs Ruth Adams, chief designer for Robin Wools, will be giving crochet teach-ins and advice at Selfridges from today until Thursday, inclusive.

Her demonstrations, in the Knitting Wool Department on the first floor, will be at 12.30, 1.30 and 3.30 p.m. daily; on Thursday, Sept. 9, there will be a final, late teach-in at 6.30 p.m.

For those who cannot attend, "Teach Yourself Crochet," by Robin Wools, has clear instructions, with diagrams, for beginners. Simple patterns, too. Price 18p, at most Robin Wool stockists.

Susan Small

Suave little suit—one of the many good things in the new Susan Small Collection at Dickins & Jones.

Choose it in damson or black pure wool worsted with toning printed chiffon scarf. Sizes 10-16 £46.50

See this and other Susan Small clothes modelled for you in our special shows from the new enlarged Designer Collections on the First Floor: Wednesday, 8th September 12 noon and 3 pm.

Dickins Jones

REGENT ST. LONDON W1 01-734 7070

Unbeatable values—outstanding bargains

PLUMBS STRETCH COVERS

SAVE SAVE SAVE PRICES TO SUIT EVERY POCKET KEEP YOUR COMFORTABLE CHAIR—STRETCH ON A BRAND NEW LOOK. DIRECT FROM OUR FACTORIES SAVING YOU ££'s

Compare these prices SCORES AND SCORES OF OTHER STYLES AVAILABLE IN EVERY RANGE OF FABRICS including most 'branded' furniture

STAVELEY EASY CHAIR COVERS

£2-50*

*Cushion cover extra

NO RISK Guarantee Complete satisfaction or your money back

| | |
|--|---|
| BURNSIDE Luxury floral print covers at prices you never dreamed possible. £5.95 £6.60 £6.95 £2.99 £7.00 £3.99 | LANGDALE A truly expensive luxury look at surprisingly low cost. £3.60 £4.60 £4.10 £2.10 £5.75 £2.75 |
| POYNTON Floral stretch covers at unbeatable prices. £3.75 £4.75 £4.25 £2.25 £6.15 £2.97 | CARTMEL Quality that will stand up to years of the hardest wear. £3.40 £4.00 £3.90 £1.75 £5.20 £2.25 |
| WHALLEY Delightful new printed modern design. £4.70 £5.55 £5.10 £2.50 £6.50 £3.25 | MORLAND Stretch covers that look like original upholstery. £3.50 £4.25 £3.97 £1.97 £5.50 £2.47 |
| AINSDALE Covers with a classically simple Grecian design. £4.95 £5.85 £5.35 £2.65 £6.85 £3.50 | STAVELEY Britain's outstanding stretch cover bargain. £2.50 £3.00 £2.75 £1.20 £3.95 £1.60 |

WIDEST EVER RANGE—FLORALS & PLAINS
57 styles—all shapes and sizes! An elegant floral chintz cover or perhaps a modern, two-tone effect—or both! Plumbs stretch covers let you ring the changes as often as you like. Scores of exciting new colourfast shades to match any style of decor. Thousands of satisfied customers have testified to the quality and unbeatable value for money of Plumbs stretch covers. Letters and repeat orders prove that they're amazingly fine value for money. Probably the finest stretch cover value obtainable. Top quality nylon covers with unbreakable seams, and they fit perfectly every time. No wrinkle worries. Wash as often as you like. Plumbs stretch covers, unbeatable value for money.

£3.75 POYNTON FLORAL EASY CHAIR COVERS
*Cushion covers extra

HOW TO FOLD: Cut or tear out from A to A and around dotted line. Then fold at B, C and D. Tuck in flap with Plumbs address outside.

THE GREATEST NAME IN STRETCH COVERS

PLUMBS THE GREATEST NAME IN STRETCH COVERS

Personal shoppers welcome at our retail showrooms:
Preston: Salmon St.
Bolton: 12-14 Bank St.
Cheadam Hill: 369 Cheadam Hill Rd.
Stockport: 26 Princes St.
York: 14 Penningate.
Doncaster: Armale Shopping Centre.
Wakefield: 23 Kirztgate.
Wolverhampton: Mander Square, Mander Centre.
Barnsley: Albert St. East.
Derby: 11 Sadler Gate.

POSTAGE WILL BE PAID BY LICENSEE

Do not affix Postage Stamps if posted in Gr. Britain, Channel Islands or N. Ireland.

BUSINESS REPLY SERVICE Licence No. PR420

Plumbs ST36
SALMON STREET PRESTON PR1 6BR

PLEASE SEND ME YOUR NEW STRETCH COVER BROCHURE WITH FULL RANGE OF FREE SAMPLES AND STYLES. NO AGENTS WILL CALL.

Mr./Mrs
ADDRESS (Give House No.)
TOWN COUNTY DT36

THE GREATEST NAME IN STRETCH COVERS

سكزا من الأصل

MARKETING Richard Walker



Kiwi zirl distributes "championship" rosettes to celebrate a claimed victory over Reckitt and Colman in the shoe polish market. Other incentives offered at the "convention" featuring bagpipers and a belly-dancer, ranged from plastic mops to holidays in Morocco.

Put the shine on your shoes with a belly-dance

WHAT DOES it take to cheer up 62 shoe polish salesmen? A touch of exotic "grits" and a bouncy Perriwig "pats" a dance band, four Scots Guards bagpipers and a belly dancer, according to Kiwi.

Today's men are on the road again after two days of tribal gauding in London during which selling shoe polish (and cauders, a recent diversification) began to seem really rather exciting.

The band oomp-pa-paed and rolled its drums a lot, the pipers marched about waving banners proclaiming impressive growth percentages, and even if the striptease had to be called off when the BBC Money Programme arrived to film the spectacle, Layla the belly dancer writhed for a while in promise of things to come.

But what was not mentioned at the London convention was the fact that Kiwi may have to hop smartly to avoid the fate of the dodo.

Mixconcrete (Holdings) Ltd.

Table with financial data for Mixconcrete (Holdings) Ltd. for the half-year ended 31st May 1971. Columns include Trading Profit, Interest on Loan Stock, Net Profit before Taxation, and Taxation.

RESULTS FOR THE HALF-YEAR ENDED 31st MAY, 1971. The Directors of MIXCONCRETE (HOLDINGS) LTD present the unaudited Group results for the six months ended 31st May, 1971.

Management Courses and Conferences

Personal Communication & Effective Management. DOWN HALL, HERTFORDSHIRE, OCTOBER 7-8. Increasingly, management success depends upon the ability to make effective presentations...

Sales Forecasting. LONDON, NOVEMBER 23-25. A review of current sales forecasting methods and development of skills by practicing basic statistical techniques...

Purchasing Management. P-E EXECUTIVE DEVELOPMENT CENTRE, EGHAM, OCTOBER 25-29 & DECEMBER 6-10. This one-week course is designed for the purchasing manager who wishes to make the best possible contribution...

Creative Problem-solving & Decision-making. PERA, MELTON MOWBRAY, 5 days comm. OCT. 18, NOV. 29. An individual's ability to solve problems, to take decisions and to generate new ideas can be improved by understanding the fundamental processes involved...

Introduction to Quantitative Techniques. ADMINISTRATIVE STAFF COLLEGE, HENLEY-ON-THAMES, NOVEMBER 22-26, MARCH 5-10. The course under the direction of Winston M. Rodgers, extends over 5 days and will demonstrate through informal lectures and tutorial work the application of quantitative techniques to decision taking...

Organisation & Methods. COVENTRY MANAGEMENT TRAINING CENTRE, LONDON, NOVEMBER 14-15. This 15-day course is for newly appointed or potential O & M officers or Work Study officers required to operate in administrative areas...

Find Out about In-Company Training. LONDON, OCTOBER 6, 18, 29, MANCHESTER, OCTOBER 20. A quarter of a million managers around the world have been successfully trained in the Basic Principles of Supervisory Management...

Operations Audit. MANAGEMENT CENTRE EUROPE, BRUSSELS, OCTOBER 11-13. A seminar for middle and top management in line positions from all functional areas. Its purpose is to enable participants to analyse systematically their business for profit improvement...

What you have to do

Write to: Personnel Advertising Ltd, 22 Red Lion Street, WC1R 4PX. Please send me details of Course Ref.

NAME: POSITION: COMPANY: ADDRESS: or telephone 01-405 5325 Ext. 16

DOUGLAS Civil Engineering & Building Contractors

Sellant points from the Statement by the Chairman, Mr. R. M. Douglas, O.B.E., for the year ended March 31, 1971.

Turnover at £25,137,000 shows an increase of 14.2% and the Trading Surplus at £1,572,313 shows an increase of 3.9%.

FREDERICK COOPER (HOLDINGS) LIMITED Another Record Year — Confidence for Future Prosperity

The seventh Annual General Meeting of Frederick Cooper (Holdings) Limited was held on 3rd September in Wolverhampton. The following is an extract from the statement by the Chairman, Mr F. R. Cooper, for the year ended 31st March, 1971.

THE AGRICULTURAL MORTGAGE CORPORATION LIMITED

Table showing Share Capital and Loan Capital. Includes columns for Debenture Stock, Bonds, and various interest rates.

ISSUE OF £10,000,000 9 PER CENT. DEBENTURE STOCK 1979-1982 AT £100 PER CENT.

Table showing Interest Payable Half-Yearly on the New Stock and the Old Stock. Includes columns for interest rates and amounts.

CONSTITUTION. The Agricultural Mortgage Corporation Limited (the Company) is incorporated in England under the Companies Act 1947. The Company is a public company limited by guarantee.

PURPOSES OF THE BUSINESS. The objects of the Company are to provide financial assistance to farmers and other persons engaged in agriculture by the issue and redemption of debenture stock.

SECURITY. The New Stock will rank pari passu in point of charge with the existing 10% debenture stock and bonds.

REDEMPTION. The New Stock will be redeemed in instalments of 25% per cent. per annum from the date of issue.

LIABILITIES. The Company has a liability to redeem the New Stock of £10,000,000.

APPLICANTS. Applications must be made to the Company Secretary at the registered office of the Company.

STATEMENTS. The Company has prepared a statement of accounts for the year ended 31st March 1971.

AGREEMENTS. The Company has entered into an agreement with the Agricultural Mortgage Corporation Limited.

LETTERS. Letters of allotment will be sent to successful applicants on or before 15th September 1971.

STATEMENT. STATEMENT OF THE DIRECTORS. The Directors of the Company are pleased to announce that the Company has successfully issued the New Stock.

AGREEMENTS. THE AGRICULTURAL MORTGAGE CORPORATION LIMITED. The Company has entered into an agreement with the Agricultural Mortgage Corporation Limited.

LETTERS. LETTERS OF ALLOTMENT. Letters of allotment will be sent to successful applicants on or before 15th September 1971.

AGREEMENTS. AGREEMENTS. The Company has entered into an agreement with the Agricultural Mortgage Corporation Limited.

كذا من الأصل

DIVIDENDS THIS WEEK

BP figures could be prelude to rights issue

IN COMPANY with its status as one of the world's leading oil companies British Petroleum...

and Cathrop: General Electrical and Mechanical Systems; Lancaster Carpets; Leeds Assets; Whittingham (William).

MANAGEMENT

WHEN things get complicated it is no bad idea to step back a bit and think the problem through from basic assumptions.

Putting a price on difference of opinion

mathematics need a specialist mind and far more information than is usually available.

Price of peace

For example, if a man decides to live in the country and is prepared to accept lower wages to do so, the price of peace and quiet for him is the difference in the two incomes.

COMPANIES

British Mohair AS PREDICTED, 1971 is proving a difficult year at British Mohair Spinners.

Kulim Group

KULIM GROUP'S pre-tax is up from £335,219 to £492,622 in the half-year to June 30.

CHAIRMEN

Gresham Investment Trust—P. G. Wyford and M. B. Barrie.

Howard Tenens—E. C. Morris: Another satisfactory year in prospect.

FINANCIAL NOTICES

CHILEAN EXTERNAL LONG TERM DEBT: LAW No. 8362

BRAZILIAN STERLING LOANS: DECREE LAW No. 8019

erment measures to stimulate the economy should in due course benefit the construction industry.

APPOINTMENTS

Bryanston Finance—Mr. H. Dykes senior partner of Glasgow solicitors, appointed a director.

THE £ ABROAD

The following exchange rates for the pound sterling are quoted for the week ending September 3, 1971.

Similar This is similar to the thought that lies behind unit trusts and although more difficult to apply in capital projects than equity investments, it is worth emphasising behind corporate diversification.

Price of peace Fundamentally, business investment is a present outlay of a known amount of money (and things which can be represented in money terms) to produce a future income of unknown quantity.

THE GOVERNOR AND COMPANY OF THE BANK OF ENGLAND are authorised to receive applications for the above Loan.

J.S. Ratcliffe Industries Ltd. Extracts from the Chairman's statement of the Annual General Meeting in Rochdale on September 3rd 1971.

THE KULIM GROUP LIMITED (Issued Capital £2,353,761 fully paid) HALF YEAR'S RESULTS

WITH SAFETY HODGE GROUP The Hodge Group Limited Deposit 113 Julian S. Hodge Building, Newport Road, Cardiff.

Application form for ordinary shares

The Application List will open at 10 a.m. on Thursday, 9th September, 1971, and will close on the same day.

Slater, Walker Investment Trust Limited

OFFER FOR SUBSCRIPTION BY SLATER, WALKER LIMITED OF 12,500 ordinary shares of 50p each at £1 per share, payable in full on application.

Application form with fields for Name, Address, and Signature.

IMPORTANT—To comply with the provisions of the Exchange Control Act 1947, the Applicant(s) must make the Declaration contained in the following paragraph, or, if unable to do so, must delete such paragraph and arrange for this application to be lodged through an Authorised Depository...

Application form for Loan Stock

The Application List will open at 10 a.m. on Thursday, 9th September, 1971, and will close on the same day.

Slater, Walker Investment Trust Limited

OFFER FOR SUBSCRIPTION BY SLATER, WALKER LIMITED OF £10,000,000 8 1/2 per cent. Partly Convertible Unsecured Loan Stock 1981 at par, payable in full on application.

Application form with fields for Name, Address, and Signature.

IMPORTANT—To comply with the provisions of the Exchange Control Act 1947, the Applicant(s) must make the Declaration contained in the following paragraph, or, if unable to do so, must delete such paragraph and arrange for this application to be lodged through an Authorised Depository...

SITUATIONS VACANT

Continued from Page 7, Col. 2

MANAGEMENT AND EXECUTIVE EFFICIENT go-ahead and highly organized... WILLING TO WORK HARD TO BUILD...

FIRE & ACCIDENT SUPERINTENDENT A small, well-established company...

INSURANCE EXECUTIVE 25 years experience in... Accident and fire... Commercial...

SERVICE MANAGER 25 years experience in... Domestic and foreign... Car and motor...

ENGINEERS AND DRAUGHTSMEN CIVIL STRUCTURAL ELECTRICAL... MECHANICAL...

A BACKGROUND CIVIL STRUCTURAL ELECTRICAL... MECHANICAL... ELECTRICAL...

HEATING & VENTILATING 12 years experience in... Commercial and domestic...

HIGHWAY ENGINEERS Required by leading firm... Road works and planning...

ELECTROLYTIC (COMMERCIAL EQUIPMENT) LTD. have a vacancy for an... Installation Service Manager...

PROJECT ENGINEER Required for Centralised Engineering Department...

DESIGNER PERSONNEL MANAGER COMPANY MANAGERS... NORTH LANCASHIRE...

RESIDENT ENGINEER Greenwood Auditortons & Housewrights... GUY'S HOSPITAL - LONDON...

ELECTRONICS DEVELOPMENT ENGINEER Required for a research project... Electronics development...

FIRESNOW SPRINKLER INSTALLATIONS LIMITED require experienced... SPRINKLER ENGINEERS AND DRAUGHTSMEN...

MARINE SURVEY SERVICE DEPARTMENT OF TRADE & INDUSTRY. There are vacancies for... Marine Surveyors...

SCIENTISTS AND TECHNOLOGISTS A VACANCY exists for a... Scientist... Technology...

CHEMICAL LABORATORY TECHNICIANS D. J. Coltham. RESERVE SPRINKLER INSTALLATIONS LTD. 37, Allen Street, Luton, Beds.

LABORATORY TECHNICIANS OR SCIENCE GRADUATES We are a London based... Laboratory Technicians...

TECHNICAL WRITER with medical... Association with mechanical... Engineering...

WESTMINSTER HOSPITAL Salary £14,000-£18,000... Technical Staff...

REPRESENTATIVES A BROKERING COMPANY in the... Field of investment and finance...

IF YOU FEEL YOU COULD... HERE IS AN EXCEPTIONAL OPPORTUNITY!

ABANDON YOUR PAY AND... Do you seek security, a high income...

AN INTERESTING SELECTION of recommended posts... Available...

AMBITIOUS YOUNG MEN TO £1,800 + COM + CAR LONDON HOME COUNTIES...

INSURANCE Cover yourself with a better deal... Cover yourself with a better deal...

REPRESENTATIVE SYSTEM BUILDING We need a representative... for our SCOMERIC timber...

PRINTING AND JOURNALISM MULTIFLOW PRINT LTD. require... a printing and journalism...

MACHINE ROOM OVERSEER required by leading company... Machine Room Overseer...

SALES REPRESENTATIVE required by leading company... Sales Representative...

SALES MANAGER required for... Sales Manager...

PRODUCTION EDITOR required for... Production Editor...

APPOINTMENTS FOR WOMEN AMERICAN ADVERTISING... Appointments for Women...

TECHNICAL BREAKTHROUGH required by leading company... Technical Breakthrough...

ITALIAN/ENGLISH Shorthand typist required in... Italian/English...

SHORTHAND TYPIST Experienced lady... Shorthand Typist...

WOMAN CLERK for newspaper office... Woman Clerk...

ES.000 P.A. require two ladies... ES.000 P.A....

SECRETARIAL POSITION WITHOUT SHORTLAND! Can you type well and... Secretarial Position...

SHOP AND STORES A BUYER FOR SCARVES & HANDKERCHIEFS... Shop and Stores...

SECRETARY for administrator of... Secretary...

BUYERS AND DEPARTMENT MANAGERS required by leading company... Buyers and Department Managers...

SECRETARY/P.A. for company secretary... Secretary/P.A....

BOURNE & HOLLINGSWORTH LTD. 01-036 1213

OFFICE VACANCIES ACCOUNTS DEPARTMENT... Office Vacancies...

SECRETARY/P.A. The Manager of our Public... Secretary/P.A....

SECRETARY/P.A. for Partner in firm of... Secretary/P.A....

SECRETARY/P.A. required by leading company... Secretary/P.A....

SECRETARY/P.A. Large firm... Secretary/P.A....

SECRETARY INFORMATION ASSISTANT required by the New Town... Secretary Information Assistant...

CREDIT CONTROL ASSISTANT Expanding contractor... Credit Control Assistant...

SHORTHAND TYPIST and 2nd to required... Shorthand Typist...

SECRETARY CLERK £1,400... Secretary Clerk...

STELLA FISHER TODAY... Stella Fisher Today...

SALES LEDGER/ CREDIT CONTROL A responsible position in... Sales Ledger/Credit Control...

LILLYWHITES LTD. Secretary required by... Lillywhites Ltd....

HOTELS AND CATERING DIRECTORS COOK MANAGERS... Hotels and Catering...

DOMESTIC COOK/HOUSEKEEPER for family... Domestic Cook/Housekeeper...

WANTED SECRETARY 24... Wanted Secretary...

SITUATIONS WANTED 28... Situations Wanted...

GRADUATE GIRL... Graduate Girl...

OFFICIAL APPOINTMENTS ABERDEEN ROBERT GORDON'S INSTITUTE OF TECHNOLOGY

GRAY'S SCHOOL OF ART HEAD (£4,650 under review) This post will fall vacant upon the retirement of Mr. Ian Fleming, RSA, RSW, DA.

UNIVERSITIES, COLLEGES, ETC. BRUNEL UNIVERSITY... Brunel University...

UNIVERSITY OF EDINBURGH MASSON CHAIR OF ENGLISH LITERATURE... University of Edinburgh...

UNIVERSITY OF DURHAM ASSISTANT DOMESTIC... University of Durham...

LOCAL GOVERNMENT KIRKBY ABERDEEN... Local Government...

HOSPITAL SERVICES WEST CHESHIRE HOSPITAL... Hospital Services...

ST THOMAS' HOSPITAL LONDON, S.E.1... St Thomas' Hospital...

GENERAL COUNTY BOARD OF... General County Board...

SECRETARY... Secretary...

WOMAN CLERK... Woman Clerk...

ES.000 P.A. require two ladies... ES.000 P.A....

SECRETARIAL POSITION WITHOUT SHORTLAND! Can you type well and... Secretarial Position...

SHOP AND STORES A BUYER FOR SCARVES & HANDKERCHIEFS... Shop and Stores...

SECRETARY for administrator of... Secretary...

BUYERS AND DEPARTMENT MANAGERS required by leading company... Buyers and Department Managers...

Various small advertisements and notices on the far right edge of the page.

the Cup... Lancashire HOME... GREAT FINAL... Lancashire beat Kent by 24 runs at Lord's to retain the Gillette Cup.



Clive Lloyd pulls Asif for six.

LORD'S SCORES table showing batting and bowling statistics for Lancashire and Kent.

Worcester make late title dash... Worcestershire, who won again yesterday, or Lancashire, champions since the competition began two years ago, can win this year's John Player League title.

Water Skiing... LAST-JUMP VICTORY BY SEATON... Ian Stewart races into reckoning... Ian Stewart is back again. Yesterday, after 14 months' international inactivity, the Commonwealth 5,000 metres champion served notice that the stars of 1971 will have him to reckon with come the Olympics at a year hence.

Athletics... Miss ASHTON LOOKS A CHAMPION... DIANE ASHTON, from Wythenshawe, Manchester, who helped Britain's juniors to a 115-67 points victory over West Germany at Coventry on Saturday, could become the best of a long line of world-class British backstroke swimmers—once she masters control.

INDIVIDUAL AWARDS table listing players and their statistics.

PLAYER LEAGUE SCORES table showing team and individual performance.

SATURDAY'S SCORES table listing match results and scores.

SATURDAY MEN and WOMEN table listing names and scores.

WATER SKIING table listing names and scores.

WATER SKIING table listing names and scores.

TODAY'S TELEVISION... PETER KNIGHT'S CHOICE... I.T.A. - REGIONS... LONDON... DIO... Programme listings for various channels.

Theatres, Cinemas, Art Galleries... A large advertisement section listing various entertainment venues and their programmes.

ROBERT MORLEY... AND CAST ARE BACK AT THE LYRIC THEATRE... A large advertisement for a theatrical production.

